



February 4, 2016

A Message from Anthony Vossenber

Today, Genworth shared some news in our [earnings release](#) about important changes we are making in our product portfolio that impact many of you and many of our employees. We intend to start reaching out to distribution partners as soon as possible, but we need to ask for your patience as our first priority is addressing the impact on our employees.

You will receive a bulletin late tomorrow that provides more details and includes transition rules for new applications. In the meantime, you may direct consumers to a [message from David O'Leary](#), U.S. Life Insurance President & CEO, that is posted on Genworth.com. We will send out invitations for a distributor call soon that will give you an opportunity to hear from Genworth U.S. Life Insurance leaders and ask questions.

Thank you for your partnership and your patience.

Sincerely,

A handwritten signature in cursive script that reads "A. Vossenber".

Anthony Vossenber
President, Distribution

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